

QUARTERLY REPORT

Q3 2021

Solna, October 22, 2021

STRONG SALES GROWTH AND SOLID MARGINS DESPITE SUPPLY CHAIN DISRUPTIONS

THIRD QUARTER 2021

- Net sales were SEK 5,545 m (4,466); an increase of 24%, of which 11% was organic growth.
- Operating profit before depreciation and amortization (EBITDA) was SEK 987 m (867), representing a margin of 17.8% (19.4%).
- Operating profit (EBIT) before items affecting comparability was SEK 785 m (690), representing a margin of 14.2% (15.5%).
- Operating profit (EBIT) was SEK 762 m (676), representing a margin of 13.7% (15.1%).
- Profit for the quarter was SEK 480 m (281).
- Earnings per share were SEK 1.50 (0.95).
- Cash flow for the quarter was SEK 2,550 m (730). Operating cash flow was SEK 346 m (1,043).
- The acquisitions of Büttner Elektronik and Front Runner Vehicle Outfitters completed, and the acquisitions of Cadac International and Igloo announced.

FIRST NINE MONTHS 2021

- Net sales were SEK 15,974 m (11,993); an increase of 33%, of which 30% was organic growth.
- Operating profit before depreciation and amortization (EBITDA) was SEK 3,004 m (1,968), representing a margin of 18.8% (16.4%).
- Operating profit (EBIT) before items affecting comparability was SEK 2,471 m (1,473), representing a margin of 15.5% (12.3%).
- Operating profit (EBIT) was SEK 2,385 m (1,366), representing a margin of 14.9% (11.4%).
- Profit for the period was SEK 1,530 m (611).
- Earnings per share were SEK 4.99 (2.07).
- Cash flow for the period was SEK 2,014 m (2,649). Operating cash flow was SEK 1,203 m (1,534).
- Net debt leverage at the end of the period was 1.5x (2.8x)

FINANCIAL OVERVIEW

SEK m	Q3 2021	Q3 2020	YTD 2021	YTD 2020	LTM 2021	FY 2020
Net sales	5,545	4,466	15,974	11,993	20,187	16,207
EBITDA	987	867	3,004	1,968	3,705	2,669
% of net sales	17.8%	19.4%	18.8%	16.4%	18.4%	16.5%
Operating profit (EBIT) before items affecting comparability ⁽¹⁾	785	690	2,471	1,473	2,937	1,939
% of net sales	14.2%	15.5%	15.5%	12.3%	14.5%	12.0%
Operating profit (EBIT)	762	676	2,385	1,366	2,899	1,880
% of net sales	13.7%	15.1%	14.9%	11.4%	14.4%	11.6%
Profit (loss) for the period	480	281	1,530	611	1,370	451
Earnings per share, SEK	1.50	0.95	4.99	2.07	4.51	1.52
Cash flow for the period	2,550	730	2,014	2,649	3,030	3,666
Operating cash flow ⁽²⁾	346	1,043	1,203	1,534	1,927	2,258
Core working capital	5,388	3,524	5,388	3,524	5,388	2,952
Net debt leverage	1.5	2.8	1.5	2.8	1.5	2.0
RoOC	42.3%	21.5%	42.3%	21.5%	42.3%	26.9%

⁽¹⁾See Note 5 Items affecting comparability.

⁽²⁾Net cash flow from operations after investments in fixed assets and excluding income tax paid. Paid interest/received interest is a part of the net cash flow of financing.



CEO COMMENTS

Net sales in the quarter totaled SEK 5,545 m (4,466), corresponding to growth of 24 percent despite the significant supply chain disturbances impacting many industries around the world. Organic net sales growth reached 11 percent in the quarter. Based on the last twelve months we achieved a new milestone, exceeding sales of SEK 20 b.

EBIT before items affecting comparability improved to SEK 785 m (690) despite negative currency effects, corresponding to a solid margin of 14.2 (15.5) percent. Supply chain disturbances, rising raw material prices and freight costs all had an adverse impact on the margin. We are continually adjusting our pricing to compensate for higher costs and safeguard profitability. Compared to a year ago we have increased investments in sales and marketing to drive growth in new strategic areas, including B2C. In addition we had a low cost base last year, still influenced by the pandemic related lock-downs.

We are continuing to make acquisitions, and in September we announced two further acquisitions targeting the outdoor market; Cadac International, a provider of premium barbecues and accessories to the vehicle-based outdoor market, and Igloo, an iconic brand and manufacturer of cooling boxes and drinkware. Igloo has a clear number one position on the cooling box market in the US and adds strong market positions and consumer experience, assets that will be very useful in the next stage of our transformation.

Strategy execution aimed at transforming Dometic into a more consumer-oriented company with lower sales cyclicalities and higher margins continues at a high pace. The sales channel mix is strengthening and the share of Distribution and Service & Aftermarket was 48 percent over the last twelve months, compared to 39 percent for the same period in 2017. Our eight acquisitions year to date, all focusing on Distribution and Service & Aftermarket customers, will help to further accelerate the pace of this transformation.

The innovation index improved to 26 percent (21), reaching our target of 25 percent for the first time in the company's history. Products launched in the quarter included a broad range of new products for the marine business. Implementation of the cost reduction program continues with high activity, however still impacted by COVID-19 related effects. Number of SKUs, which are driving complexity, has been reduced by 59 percent since 2018 which is well above the initial target level.

It is also encouraging to see our progress on Sustainability. CO² ton/net sales has decreased by 17 percent compared to 2020, which is already outperforming the full-year 2021 target. One additional site switched to a renewable electricity supply in the quarter. During the quarter we also introduced a new material, "REDUX", a lightweight polyester made from 100% recycled plastic bottles that will be used in a wide range of new products

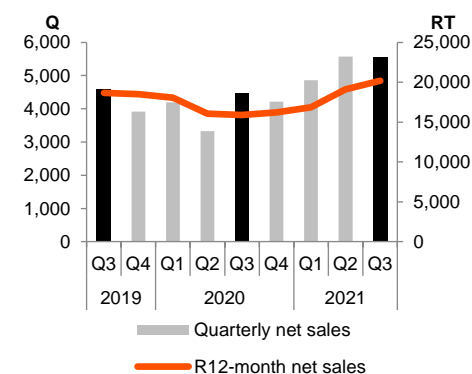
Operating cash flow for the quarter was SEK 346 m (1,043) impacted by the component shortages and longer than normal supply lead-times. Net debt leverage ratio was 1.5x (2.8x).

We are continuously optimistic about the demand outlook for forthcoming quarters. Our order backlog is record high for the period and retail inventory levels are low across all vertical end markets. Supply remains the main uncertainty and it is difficult to predict when the situation will stabilize. In these challenging circumstances, I am proud of our employees' ability and efforts to implement mitigating actions to secure customer deliveries.

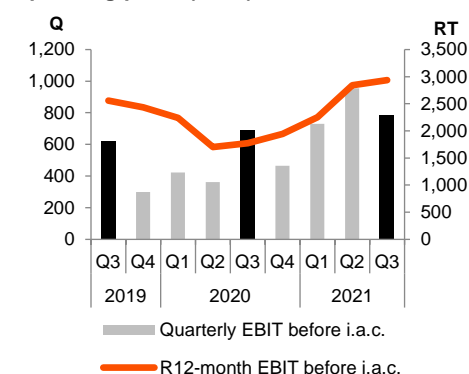
We are optimistic about the long-term trends in the Mobile Living industry and will continue to drive our strategic agenda to deliver on our financial targets.

Juan Vargues, President and CEO

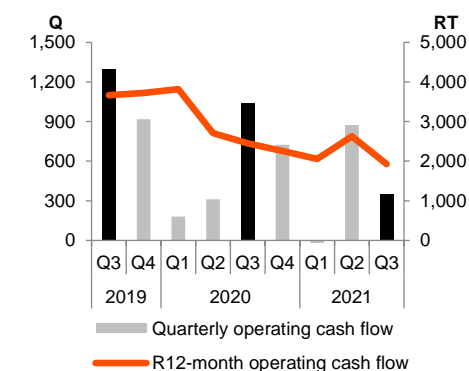
Net Sales, SEK m



Operating profit (EBIT) before i.a.c., SEK m



Operating cash flow, SEK m



FINANCIAL SUMMARY – THIRD QUARTER 2021

Net sales were SEK 5,545 m (4,466), an increase of 24% compared with the same quarter last year. This comprised 11% organic growth, -2% currency translation and 15% M&A.

Gross profit was SEK 1,647 m (1,378) corresponding to 29.7% (30.9%) of net sales.

Sales and administrative expenses totaled SEK -696 m (-509).

Research and development expenses were SEK -100 m (-80). In addition, Research & development expenses of SEK -3 m (-5) were capitalized in the quarter. In total, this corresponds to 1.9% (1.9%) of net sales.

Other operating income and expenses were SEK 28 m (-26). The difference is mainly due to currency hedge effects.

Operating profit before depreciation and amortization (EBITDA) was SEK 987 m (867). The EBITDA margin was 17.8% (19.4%).

Operating profit (EBIT) before items affecting comparability was SEK 785 m (690). The EBIT margin before items affecting comparability was 14.2% (15.5%). The gross impact from tariffs was SEK -51 m (-55).

Items affecting comparability totaled SEK -23 m (-14) of which restructuring costs for the global restructuring program amounted to SEK -17 m (-14).

Operating profit (EBIT) was SEK 762 m (676). The EBIT margin was 13.7% (15.1%).

Financial items totaled a net amount of SEK -103 m (-153), including SEK -90 m (-101) in interest on external bank loans. Other FX revaluations and other items amounted to SEK -14 m (-52) and financial income amounted to SEK 1 m (0).

Taxes totaled SEK -179 m (-242), corresponding to 27% (46%) of profit before tax. Current tax amounted to SEK -134 m (-114) and deferred tax to SEK -45 m (-128). Paid tax was 15% (22%).

Profit for the quarter was SEK 480 m (281).

Earnings per share for the quarter were SEK 1.50 (0.95).

Operating cash flow for the quarter was SEK 346 m (1,043). Changes in working capital was negative mainly due to increased inventories driven by longer than normal supply lead-times and strong market demand.

Cash flow for the quarter was SEK 2,550 m (730). Net cash flow from investments was SEK -626 m, mainly due to acquisitions completed in the quarter. Net cash flow from financing was SEK 2,830 m positively impacted by EUR 300 m issued on the European bond market with a 7-year maturity.

Return on Operating Capital (RoOC) was 42.3% (21.5%).

Global restructuring program. During the quarter, total costs related to the program amounted to SEK -17 m (-14) while no new sites or employees were affected.

Acquisitions. The acquisitions of Büttner Elektronik and Front Runner Vehicle Outfitters were completed in the quarter. The acquisitions of Cadac International and Igloo were announced in September 2021 and are expected to be completed in the fourth quarter. See note 10 for more details.

Significant events after the quarter. Peter Kjellberg, Chief Marketing Officer, has decided to leave Dometic for another external assignment. There have been no other significant events that have impacted the financial reporting after the balance sheet date.

FINANCIAL SUMMARY – FIRST NINE MONTHS 2021

Net sales were SEK 15,974 m (11,993), an increase of 33% compared with the same period last year. This comprised 30% organic growth, -5% currency translation and 8% M&A.

Operating profit before depreciation and amortization (EBITDA) was SEK 3,004 m (1,968). The EBITDA margin was 18.8% (16.4%).

Operating profit (EBIT) before items affecting comparability was SEK 2,471 m (1,473). The EBIT margin before items affecting comparability was 15.5% (12.3%). The gross impact from tariffs was SEK -150 m (-162).

Items affecting comparability totaled SEK -86 m (-107) of which restructuring costs for the global restructuring program amounted to SEK -51 m (-98).

Operating profit (EBIT) was SEK 2,385 m (1,366). The EBIT margin was 14.9% (11.4%).

Financial items totaled a net amount of SEK -311 m (-383), including SEK -270 m (-305) in interest on external bank loans. Other FX revaluations and other items amounted to SEK -53 m (-84) and financial income amounted to SEK 12 m (6).

Taxes totaled SEK -544 m (-372), corresponding to 26% (38%) of profit before tax. Current tax amounted to SEK -439 m (-306) and deferred tax to SEK -105 m (-66). Paid tax was 42% (33%) and was negatively impacted by a settlement of a foreign tax dispute related to previous years, which was provided for in 2020.

Profit for the period was SEK 1,530 m (611).

Earnings per share for the period were SEK 4.99 (2.07).

Operating cash flow for the period was SEK 1,203 m (1,534).

Cash flow for the period was SEK 2,014 m (2,649). Net cash flow from investments was SEK -2,745 m mainly due to acquisitions completed in the period. Net cash flow from financing was SEK 4,174 m positively impacted by a directed share issue of approximately SEK 3.35 billion before transaction costs and EUR 300 m issued on the European bond market with a 7-year maturity. This was partly offset by a dividend payout of SEK -681 m and by a repayment of an EMTN bond due of SEK -1,000 m. A tax payment for the settlement of a foreign tax dispute related to previous years impacted cash flow for the period negatively.

Net debt leverage was 1.5x (2.8x) at the end of the period.

Return on Operating Capital (RoOC) was 42.3% (21.5%).

Global restructuring program. During the first nine months, total costs related to the program amounted to SEK -51 m (-98). One additional site and 26 additional employees have been affected during the period. Since program start, 22 sites and 804 employees have been affected with a total cost of SEK -283 m.

Employees. Number of employees in terms of headcount was 7,981 (6,204) at the end of the period.

FINANCIAL PERFORMANCE BY SEGMENT

SEK m	Q3		Change (%)		YTD	YTD	LTM	FY
	2021	2020	Rep.	Org. ⁽¹⁾	2021	2020	2021	2020
Americas	1,724	1,258	37%	9%	4,454	3,212	5,688	4,447
EMEA	1,733	1,514	14%	10%	5,461	4,350	6,740	5,629
APAC	516	280	84%	54%	1,415	880	1,849	1,315
Global	1,573	1,413	11%	6%	4,644	3,550	5,910	4,816
Net sales	5,545	4,466	24%	11%	15,974	11,993	20,187	16,207
Americas	61	79			256	17	280	41
EMEA	243	218			824	571	899	646
APAC	126	45			366	158	479	271
Global	354	347			1,024	728	1,278	981
Operating profit (EBIT) before i.a.c.	785	690			2,471	1,473	2,937	1,939
Americas	3.5%	6.3%			5.7%	0.5%	4.9%	0.9%
EMEA	14.0%	14.4%			15.1%	13.1%	13.3%	11.5%
APAC	24.5%	16.2%			25.9%	18.0%	25.9%	20.6%
Global	22.5%	24.5%			22.0%	20.5%	21.6%	20.4%
Operating profit (EBIT) % before i.a.c.	14.2%	15.5%			15.5%	12.3%	14.5%	12.0%

⁽¹⁾ Net sales growth excluding acquisitions/divestments and currency translation effects.

Previous periods have been restated according to the new segment structure, see note 4 for further details on the financial performance by segment.

For details on acquisitions included in each segment, see note 10.

SEGMENT AMERICAS

THIRD QUARTER 2021 NET SALES AND OPERATING PROFIT (EBIT)

Segment Americas reported net sales of SEK 1,724 m (1,258), representing 31% (28%) of Group net sales. Total growth was 37%, of which 9% was organic growth, -4% currency translation and 31% M&A. Growth was driven by application areas Power & Control and Other applications.

Operating profit (EBIT) before items affecting comparability was SEK 61 m (79), representing a margin of 3.5% (6.3%). Items affecting comparability totaled SEK -7 m (-8). Operating profit (EBIT) was SEK 54 m (71), corresponding to a margin of 3.1% (5.7%). Rising raw material prices and freight costs, as well as currency effects, had a negative impact on operating margin. This was partly offset by net sales growth, cost reductions and pricing. The gross impact from tariffs was SEK -51 m (-55).

SEGMENT EMEA

THIRD QUARTER 2021 NET SALES AND OPERATING PROFIT (EBIT)

Segment EMEA reported net sales of SEK 1,733 m (1,514), representing 31% (34%) of Group net sales. Total growth was 14%, of which 10% was organic growth, -2% currency translation and 6% M&A. Growth was driven by application areas Climate and Power & Control.

Operating profit (EBIT) before items affecting comparability was SEK 243 m (218), representing a margin of 14.0% (14.4%). Items affecting comparability totaled SEK -9 m (-4). Operating profit (EBIT) was SEK 234 m (214), corresponding to a margin of 13.5% (14.2%). Rising raw material prices and freight costs, as well as currency effects and M&A transaction costs, had a negative impact on operating margin. This was partly offset by net sales growth, cost reductions and pricing.

SEGMENT APAC

THIRD QUARTER 2021 NET SALES AND OPERATING PROFIT (EBIT)

Segment APAC reported net sales of SEK 516 m (280), representing 9% (6%) of Group net sales. Total growth was 84%, of which 54% was organic growth, -1% currency translation and 31% M&A. All application areas showed net sales growth compared with the third quarter 2020, which was negatively impacted by COVID-19 pandemic related lock-downs in Australia.

Operating profit (EBIT) before items affecting comparability was SEK 126 m (45), representing a margin of 24.5% (16.2%). Items affecting comparability totaled SEK - m (-2). Operating profit (EBIT) was SEK 126 m (43), corresponding to a margin of 24.5% (15.5%). Rising raw material prices and freight costs, as well as currency effects, had a negative impact on operating margin. This was more than offset by net sales growth, regional sales mix, cost reductions and pricing.

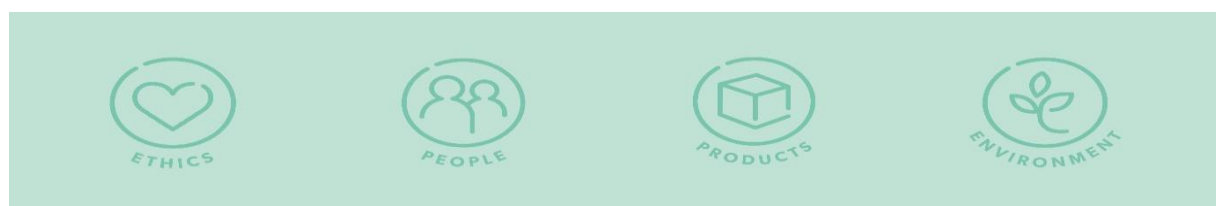
SEGMENT GLOBAL

THIRD QUARTER 2021 NET SALES AND OPERATING PROFIT (EBIT)

Segment Global reported net sales of SEK 1,573 m (1,413), representing 29% (32%) of Group net sales. Total growth was 11%, of which 6% was organic growth, -2% currency translation and 8% M&A. Growth was driven by application areas Food & Beverage and Power & Control.

Operating profit (EBIT) before items affecting comparability was SEK 354 m (347), representing a margin of 22.5% (24.5%). Items affecting comparability totaled SEK -7 m (-). Operating profit (EBIT) was SEK 347 m (347), corresponding to a margin of 22.1% (24.5%). Rising raw material prices and freight costs, as well as a net sales mix with a lower share of Service & Aftermarket sales, had a negative impact on operating margin. This was partly offset by net sales growth, cost reductions and pricing.

SUSTAINABILITY UPDATE



Focus area	KPI	Same period		
		Actual	Prev. year	Target 2021
People	LTIFR (Injury rate per million working hours)	2.4	4.0	2.0
People	% Female managers	23%	23%	26%
Ethics	% Audited spend in LCC	81%	78%	90%
Environment	Reduction in CO ₂ ton / net sales SEK m ⁽¹⁾	-17%	-	-5%

⁽¹⁾Adjusted for acquisitions and currency translation effects.

For definitions of KPIs, and what the actual period refers to for each KPI, see Definitions and Key ratios on page 20.

See the Dometic Annual and Sustainability report 2020 and the Q1 2021 interim report for details on targets and baselines of KPIs.

BACKGROUND AND SIGNIFICANT EVENTS DURING THE THIRD QUARTER 2021

As a pioneer in the Mobile Living arena, Dometic is committed to driving sustainability in its industry. This means providing smart, reliable, and safe products designed with a life-cycle perspective to reduce the environmental footprint throughout a product's life cycle. Dometic also provides a safe, healthy, diverse, and inclusive workplace and ensures business practices meet the highest ethical standards. Four focus areas have been defined – Ethics, People, Products and Environment – with strong ownership in Group management and clear KPIs, targets and activities implemented in day-to-day operations. Progress on all defined KPIs is reported externally as part of the Annual and Sustainability Reports, but in addition Dometic has chosen to report its progress on a quarterly basis on four of the defined KPIs. Starting from 2021, Dometic has implemented sustainability targets as part of the Long-Term Incentive (LTI) program. The targets are on CO₂ emission reduction, injury rate and percentage of female managers.

Dometic has defined a long-term climate target to reduce CO₂ emissions from operations¹⁾ in relation to net sales by 50% by 2030. To achieve this reduction, Dometic will continue to implement the manufacturing footprint project and increase energy efficiency in operations. Much of the reduction will come from transitioning to a renewable electricity supply. In the third quarter, the share of renewable indirect energy (scope 2) for the last 12 months increased to 15.6% (5.5%), and one additional site in the US switched to a renewable electricity supply.

Dometic designs products for sustainability, and during the third quarter new training was launched for the Product Management and Product Development organization to further support the implementation of the Dometic Design for Sustainability Guidelines. One objective of the guidelines is to increase the use of recycled materials. At the Caravan Salon in Düsseldorf in September a new material was introduced – the Dometic REDUX - which is made from 100% recycled plastic bottles. This material will be used in awnings, tents and other products to reduce their environmental footprint.

KPI UPDATE

LTIFR (Lost Time Injury Frequency Rate) is significantly reduced compared to the same period last year, with improvements in all segments. The implementation of the Dometic Health & Safety Guidelines is continuing, with a focus on ergonomics, safety culture and awareness. The injury severity rate has decreased by 13% compared to the same period last year.

% female managers remains at the same level as the same period last year. In 2020, all segments started to work on their own Diversity & Inclusion targets with three-year action plans to support diversity and inclusion, including gender diversity at managerial levels. During the first two quarters of 2021, a Diversity and Inclusion campaign was rolled out globally to further raise awareness throughout the organization.

% audited spend in LCC has improved compared to last year but decreased somewhat since the second quarter 2021, partly due to challenges caused by COVID-19 related travel restrictions.

CO₂ ton/net sales SEK m decreased by 17% compared to the baseline year (2020), already outperforming the full-year 2021 target. The implementation of a roadmap for switching to renewable electricity in operations will support further reductions. The absolute CO₂ emissions increased by 4% compared to the same period last year due to significantly higher business activity. The share of renewable indirect energy (scope 2) for the last 12 months increased to 15.6% (5.5%) and in the third quarter of 2021, one additional site in the US switched to renewable electricity supply.

¹⁾ Scope 1 and 2 emissions represented by fuel combustion, electricity and district heating used on operation sites.

PARENT COMPANY DOMETIC GROUP AB (PUBL)

Third quarter 2021

The Parent Company Dometic Group AB (publ) comprises the functions of the Group's head office, such as Group management and administration. The Parent Company invoices its costs to subsidiaries.

For the quarter, the Parent Company had an operating profit (loss) of SEK -1 m (-10), including administrative expenses of SEK -59 m (-45) and other operating income of SEK 58 m (35), of which the full amount relates to income from subsidiaries.

Profit (loss) from financial items totaled SEK -11 m (-107), including interest income from subsidiaries of SEK 49 m (48), interest expenses to subsidiaries of SEK - m (-) and other financial expenses of SEK -61 m (-155).

Profit (loss) for the quarter amounted to SEK -12 m (-157).

First nine months 2021

For the period, the Parent Company had an operating profit (loss) of SEK -1 m (-5), including administrative expenses of SEK -216 m (-143) and other operating income of SEK 215 m (139), of which the full amount relates to income from subsidiaries.

Profit (loss) from financial items totaled SEK -101 m (-259), including interest income from subsidiaries of SEK 129 m (150), interest expenses to subsidiaries of SEK -1 m (-) and other financial expenses of SEK -229 m (-409).

Profit (loss) for the period amounted to SEK -107 m (-163).

For further information, please refer to the Parent Company's condensed financial statements on page 12.

Juan Vargues
President and CEO

Solna, October 22, 2021

AUDITORS' REPORT

Dometic Group AB (publ) reg. no. 556829-4390

Introduction

We have reviewed the condensed interim financial information (interim report) of Dometic Group AB (publ) as of 30 September 2021 and the nine-month period then ended. The board of directors and the CEO are responsible for the preparation and presentation of the interim financial information in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410, Review of Interim Report Performed by the Independent Auditor of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, ISA, and other generally accepted auditing standards in Sweden. The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act, regarding the Group, and with the Swedish Annual Accounts Act, regarding the Parent Company.

Stockholm, October 22, 2021

PricewaterhouseCoopers AB

Anna Rosendal
Authorized Public Accountant

ANNUAL GENERAL MEETING 2022

Dometic Group's Annual General Meeting will be held on April 13, 2022, in Stockholm.

NOMINATION COMMITTEE – ANNUAL GENERAL MEETING 2022

In accordance with the resolution adopted by the 2021 Annual General Meeting (AGM), the Nomination Committee ahead of the 2022 AGM shall be composed of the Chairman of the Board of Directors together with one representative from each of the three largest shareholders, based on the ownership structure at August 31, 2021. Further details about the Nomination Committee are available on our website. www.dometicgroup.com

CONSOLIDATED INCOME STATEMENT

SEK m	Q3 2021	Q3 2020	YTD 2021	YTD 2020	FY 2020
Net sales	5,545	4,466	15,974	11,993	16,207
Cost of goods sold	-3,899	-3,088	-11,056	-8,562	-11,571
Gross Profit	1,647	1,378	4,918	3,431	4,636
Sales expenses	-414	-296	-1,148	-905	-1,214
Administrative expenses	-282	-213	-772	-681	-915
Research and development expenses	-100	-80	-302	-239	-336
Other operating income and expenses	28	-26	20	93	64
Items affecting comparability	-23	-14	-86	-107	-59
Amortization of acquisition-related intangible assets	-94	-73	-245	-226	-296
Operating profit	762	676	2,385	1,366	1,880
Financial income	1	0	12	6	7
Financial expenses	-104	-153	-323	-389	-538
Net financial expenses	-103	-153	-311	-383	-532
Profit (loss) before tax	659	523	2,074	983	1,348
Taxes	-179	-242	-544	-372	-897
Profit (loss) for the period	480	281	1,530	611	451
Profit (loss) for the period attributable to owners of the Parent Company	480	281	1,530	611	451
Earnings per share before and after dilution, SEK - Owners of the Parent Company	1.50	0.95	4.99	2.07	1.52
Average number of shares, million	319.5	295.8	306.3	295.8	295.8

Previous periods have been restated in line with Company communication March 15, 2021. Logistic costs have moved from Sales expenses to Cost of goods sold and Product development have moved from Cost of goods sold to Research & Development expenses.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

SEK m	Q3 2021	Q3 2020	YTD 2021	YTD 2020	FY 2020
Profit (loss) for the period	480	281	1,530	611	451
Other comprehensive income					
Items that will not be reclassified subsequently to profit or loss:					
Remeasurements of defined benefit pension plans, net of tax	38	40	98	-90	-14
	38	40	98	-90	-14
Items that may be reclassified subsequently to profit or loss:					
Cash flow hedges, net of tax	14	11	75	-70	-62
Gains/losses from hedges of net investments in foreign operations, net of tax	23	-41	12	-68	130
Exchange rate differences on translation of foreign operations	235	-333	816	-518	-1,667
	272	-363	903	-656	-1,599
Other comprehensive income for the period	310	-322	1,001	-746	-1,613
Total comprehensive income for the period	790	-41	2,531	-135	-1,162
Total comprehensive income for the period attributable to Owners of the Parent Company	790	-41	2,531	-135	-1,162

CONSOLIDATED BALANCE SHEET (IN SUMMARY)

SEK m	Sep 30, 2021	Sep 30, 2020	Dec 31, 2020
ASSETS			
Non-current assets			
Goodwill and trademarks	20,461	18,364	17,204
Other intangible assets	4,742	4,182	3,853
Tangible assets	1,675	1,966	1,474
Right-of-use assets	765	520	630
Deferred tax assets	479	509	597
Derivatives, long-term	-	-	-
Other non-current assets	108	107	95
Total non-current assets	28,228	25,647	23,853
Current assets			
Inventories	5,084	2,957	3,133
Trade receivables	2,637	2,204	1,839
Current tax assets	36	83	48
Derivatives, short-term	87	43	88
Other current receivables	469	615	618
Prepaid expenses and accrued income	116	91	123
Cash and cash equivalents	9,959	6,921	7,913
Total current assets	18,389	12,912	13,762
TOTAL ASSETS	46,617	38,559	37,615
EQUITY AND LIABILITIES			
EQUITY	21,383	17,228	16,201
LIABILITIES			
Non-current liabilities			
Liabilities to credit institutions, long-term	15,887	13,146	12,455
Deferred tax liabilities	1,831	1,785	1,666
Derivatives, long-term	-	11	2
Other non-current liabilities	1,214	58	0
Leasing liabilities, long-term	646	398	601
Provisions for pensions	723	908	797
Other provisions, long-term	235	218	213
Total non-current liabilities	20,535	16,524	15,734
Current liabilities			
Liabilities to credit institutions, short-term	-	996	1,000
Trade payables	2,333	1,637	2,019
Current tax liabilities	333	443	944
Advance payments from customers	46	47	59
Leasing liabilities, short-term	229	148	139
Derivatives, short-term	40	99	140
Other provisions, short-term	276	267	264
Other current liabilities	215	246	209
Accrued expenses and prepaid income	1,228	924	906
Total current liabilities	4,699	4,807	5,680
TOTAL LIABILITIES	25,234	21,331	21,414
TOTAL EQUITY AND LIABILITIES	46,617	38,559	37,615

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (IN SUMMARY)

SEK m	YTD 2021	YTD 2020	FY 2020
Opening balance for the period	16,201	17,363	17,363
Profit (loss) for the period	1,530	611	451
Other comprehensive income for the period	1,001	-746	-1,613
Total comprehensive income for the period	2,531	-135	-1,162
Transactions with owners			
New share issue	3,332	-	-
Dividend paid to shareholders of the Parent Company	-680	-	-
Total transactions with owners	2,651	-	-
Closing balance for the period	21,383	17,228	16,201

CONSOLIDATED STATEMENT OF CASH FLOW

SEK m	Q3 2021	Q3 2020	YTD 2021	YTD 2020	FY 2020
Cash flow from operating activities					
Operating profit	762	676	2,385	1,366	1,880
<i>Adjustment for other non-cash items</i>					
Depreciation and amortization	226	191	619	601	789
Adjustments for other non-cash items	-71	41	-98	-166	-305
<i>Changes in working capital</i>					
Changes in inventories	-492	252	-1,263	-81	-485
Changes in trade receivables	266	-88	-482	-572	-309
Changes in trade payables	-276	-20	82	263	778
Changes in other working capital	28	46	219	293	156
Income tax paid	-97	-112	-877	-325	-444
Net cash flow from operations	347	984	584	1,379	2,060
Cash flow from investments					
Acquisition of operations, net of cash acquired	-549	-	-2,672	-	-
Investments in fixed assets	-98	-53	-258	-170	-246
Proceeds from sale of fixed assets	12	1	34	1	537
Deposit	-1	-	147	-	-
Other investing activities	9	-2	4	-2	-1
Net cash flow from investments	-626	-54	-2,745	-171	289
Cash flow from financing					
New share issue	-22	-	3,326	-	-
Borrowings from credit institutions	3,062	-	3,062	2,000	2,000
Repayment of loans to credit institutions	-	-	-1,000	-	-
Payment of lease liabilities related to lease agreements	-56	-38	-155	-123	-171
Paid interest	-126	-147	-324	-374	-415
Received interest	1	-	3	1	2
Other financing activities	-29	-15	-59	-62	-99
Dividend paid to shareholders of the Parent Company	-	-	-680	-	-
Net cash flow from financing	2,830	-200	4,174	1,442	1,318
Cash flow for the period	2,550	730	2,014	2,649	3,666
Cash and cash equivalents at beginning of period	7,392	6,190	7,913	4,289	4,289
Exchange differences on cash and cash equivalents	16	1	32	-18	-43
Cash and cash equivalents at end of period	9,959	6,921	9,959	6,921	7,913

PARENT COMPANY INCOME STATEMENT

SEK m	Q3 2021	Q3 2020	YTD 2021	YTD 2020	FY 2020
Administrative expenses	-59	-45	-216	-143	-199
Other operating income	58	35	215	139	190
Operating profit (loss)	-1	-10	-1	-5	-9
Interest income subsidiaries	49	48	129	150	194
Interest expenses subsidiaries	-	-	-1	-	-
Other financial expenses	-61	-155	-229	-409	-293
Profit (loss) from financial items	-11	-107	-101	-259	-99
Group contributions	-	-40	-	101	-
Profit (loss) before tax	-12	-157	-102	-163	-108
Taxes	-0	-	-5	0	-34
Profit (loss) for the period	-12	-157	-107	-163	-142

PARENT COMPANY BALANCE SHEET (IN SUMMARY)

SEK m	Sep 30, 2021	Sep 30, 2020	Dec 31, 2020
ASSETS			
Non-current assets			
Shares in subsidiaries	16,228	16,228	16,228
Other non-current assets	7,613	5,638	5,169
Total non-current assets	23,841	21,866	21,397
Current assets			
Current assets	4,809	2,379	2,299
Total current assets	4,809	2,379	2,299
TOTAL ASSETS	28,650	24,245	23,696
EQUITY	12,468	9,903	9,924
PROVISIONS			
Provisions	89	68	75
Total provisions	89	68	75
LIABILITIES			
Non-current liabilities			
Non-current liabilities	15,887	13,146	12,455
Total non-current liabilities	15,887	13,146	12,455
Current liabilities			
Current liabilities	206	1,127	1,242
Total current liabilities	206	1,127	1,242
TOTAL LIABILITIES	16,182	14,343	13,772
TOTAL EQUITY AND LIABILITIES	28,650	24,245	23,696

CONDENSED NOTES

NOTE 1 | ACCOUNTING PRINCIPLES

Dometic Group AB (publ) and its subsidiaries (together “the Dometic Group”, “Dometic” or “the Group”) applies International Financial Reporting Standards (IFRS), as endorsed by the European Union. This consolidated Interim Financial Report has been prepared in accordance with IAS 34 ‘Interim Financial Reporting’.

The accounting and valuation principles in this interim report correspond to principles applied by the Group in the 2020 Annual and Sustainability Report and should be read in conjunction with that Annual and Sustainability Report, available at www.dometicgroup.com.

The Swedish Annual Accounts Act and RFR 2 Accounting for Legal Entities, issued by the Swedish Financial Reporting Board, have been applied for the Parent Company. The interim report comprises pages 1–21 and pages 1–12 are thus an integral part of this financial report (IAS 34.16A).

Totals quoted in tables and statements may not always be the exact sum of the individual items because of rounding differences. The aim is for each line item to correspond to its source, and rounding differences may therefore arise.

New or amended accounting policies for 2021 adopted by the Group

A detailed description of the accounting and valuation principles for new or amended accounting policies for 2021 applied by the Group in this interim report can be found in Note 2.1.1 Changes in accounting policies, New or amended accounting policies for 2021, of the 2020 Annual and Sustainability Report available at www.dometicgroup.com.

NOTE 2 | RISKS AND UNCERTAINTIES

Risks are part of any business and as a global Group with production and distribution all over the world Dometic faces risks that can impact its ability to achieve established strategic and other objectives, including financial targets. Effective risk management of strategic, execution, compliance & regulatory and reporting risks creates opportunities and effective risk mitigation.

The key to effective risk management is identifying known risks and preparing for any unknown risks to which the Group is exposed. While mitigating risks usually comes at a cost, effective risk management adds value by establishing clear risk and process ownership combined with risk identification, assessment, prioritization and risk response i.e. risk mitigating actions as well as effective monitoring.

In line with Dometic’s Three Lines Model, Risk Management as part of the second line of responsibility constitutes an important role by providing and supporting management and the business operations with a risk framework, including a risk management process and a risk universe for identification, assessment, and prioritization of risks, and for providing risk response i.e. risk mitigating actions as well as effective monitoring.

In 2019 the risk framework was updated to increase the focus on strategic risks and to improve alignment with the Group strategic objectives and strategy toolbox for execution. Each defined tool in the strategy toolbox represents both risks and opportunities that, correctly managed, help the Group deliver on its strategy. Risks in the risk framework, and especially strategic risks are connected to the objectives defined for each of the three pillars in the Group strategy.

During 2020, extensive risk assessments were performed on Group and segment level to assess risks and related mitigating actions. Group risk assessments mainly focused on the strategic risks, and the segment risk assessments mainly focused on the execution risks, since the segments execute on the strategy and decisions made by Group Management and the Board of Directors.

The Risk Committee held meetings in connection with Group Management meetings, during which significant time was

dedicated to plan for and present results from risk assessments, as well as review of risk mitigating actions. Strategic risks are assessed top-down by Group Management, while execution, compliance & regulatory and reporting risks are assessed bottom-up by Segment Management and process and risk owners, as well as top-down by Group Management and global process and risk owners, as applicable. The Risk Committee discusses and makes decisions on risk mitigating actions and the members of Group Management act as global process and risk owners as applicable. The work of the Risk Committee is regularly reported to the Audit Committee and annually to the Board of Directors.

With strategic, execution, compliance & regulatory and reporting risks identified and assessed annually, the results thereof in terms of risk registers and risk maps help raise risk awareness and support management and the business operations at different levels of the organization in prioritization of risk mitigating actions. The annual risk assessment, including risk registers and risk maps, also serves as foundation for the Group’s control functions, such as Internal Control and Internal Audit, for their prioritization of focus areas.

The risk framework includes a universe of risks that could impact Dometic’s ability to achieve established strategic and other objectives including financial targets. The risks to which Dometic is exposed are classified into four main categories: strategic risks, execution risks, compliance & regulatory risks and reporting risks. Each main category has subcategories with defined underlying risks. Sustainability risks are integrated in the main categories and subcategories. Risks are mapped to strategic and other objectives including financial targets. Risk ownership is identified for each risk in the risk universe.

Strategic risks can impact Dometic’s ability to achieve strategic objectives including financial targets. Strategic risks are divided into the following subcategories; market and sales risks, product risks, manufacturing, distribution and sourcing risks, organizational risks and external risk factors. External risk factors could be political such as tariffs, climate change, weather related, hazards such as disease outbreaks and risks related to competition and external crime.

Execution risks are operational, commercial and financial risks associated with business operations.

Compliance & Regulatory risks are both internal compliance with governing documents, as well as external compliance with laws, rules and regulations.

Reporting risks are risks associated with Dometic’s reporting, information and communication, both financial and non-financial.

The COVID-19 pandemic had a negative impact on Dometic’s business and operations, primarily during the first half of 2020. Future development of the pandemic create uncertainty and external as well as internal measures to contain COVID-19 cases may negatively impact the business and operations. While an increase in end-user appetite for staycation and outdoor activities is driving demand for the company’s products across the portfolio, Dometic continues to take proactive actions to protect its employees, other stakeholders and the financial position. Dometic is actively working to balance capacity and resources with demand across the organization.

Supply chain disturbances including rising raw material prices and freight costs, as well as availability of critical components and transport capacity, have impacted profitability and cash flow since the end of 2020. Component supply and transport capacity remain main uncertainties and it is difficult to predict when the situation will stabilize. Mitigating actions from Dometic to safeguard Company profitability and cash flow includes price increases as well as close collaboration with suppliers and freight partners to mitigate the negative effects from the current disturbances in the global value chain.

Dometic’s risks and risk management are described on pages 59-61 and on pages 86-89 in the 2020 Annual and Sustainability Report, available at www.dometicgroup.com.

NOTE 3 | FINANCIAL INSTRUMENTS

Dometic uses interest rate swaps to hedge senior facility term loans to move from a floating interest rate to a fixed interest rate. The Group also uses currency forward agreements to hedge part of its cash flow exposure.

The fair values of Dometic's derivative assets and liabilities were SEK 87 m (43) and SEK 40 m (111). The value of derivatives is

based on published prices in an active market. No transfers between levels of the fair value hierarchy have occurred during the period.

For financial assets and liabilities other than derivatives, fair value is assumed to be equal to the carrying amount.

TABLE TO NOTE 3 – FINANCIAL INSTRUMENTS

Sep 30, 2021	Balance sheet carrying amount	Financial instruments at amortized cost	Financial instruments at fair value	Derivatives used for hedging
Per category				
Derivatives	87	-	16	71
Financial assets	13,173	13,173	-	-
Total financial assets	13,259	13,173	16	71
Derivatives	40	-	-	40
Financial liabilities	19,649	19,649	-	-
Total financial liabilities	19,688	19,649	-	40

NOTE 4 | SEGMENT INFORMATION

CONSOLIDATED OPERATING SEGMENTS

As of 2021 Dometic has a new organizational structure with four segments: Segments Americas, EMEA, APAC and Global. Segment performance is primarily assessed based on net sales and operating profit. Information for each segment is based on type of customer and where customers are located. Management follow-up is based on the integrated result in each segment. For further information, please refer to Note 5 of the 2020 Annual and Sustainability Report available at www.dometicgroup.com

SEK m	Q3 2021	Q3 2020	YTD 2021	YTD 2020	FY 2020
Net sales, external					
Segment Americas	1,724	1,258	4,454	3,212	4,447
Segment EMEA	1,733	1,514	5,461	4,350	5,629
Segment APAC	516	280	1,415	880	1,315
Segment Global	1,573	1,413	4,644	3,550	4,816
Total net sales, external	5,545	4,466	15,974	11,993	16,207
Operating profit (EBIT) bef i.a.c					
Segment Americas	61	79	256	17	41
Segment EMEA	243	218	824	571	646
Segment APAC	126	45	366	158	271
Segment Global	354	347	1,024	728	981
Total operating profit (EBIT) before i.a.c.	785	690	2,471	1,473	1,939
Operating profit (EBIT) bef i.a.c. %					
Segment Americas	3.5%	6.3%	5.7%	0.5%	0.9%
Segment EMEA	14.0%	14.4%	15.1%	13.1%	11.5%
Segment APAC	24.5%	16.2%	25.9%	18.0%	20.6%
Segment Global	22.5%	24.5%	22.0%	20.5%	20.4%
Total operating profit (EBIT) before i.a.c. %	14.2%	15.5%	15.5%	12.3%	12.0%
Items affecting comparability					
Segment Americas	-7	-8	-25	-56	-68
Segment EMEA	-9	-4	-22	-23	32
Segment APAC	-	-2	-	-25	-20
Segment Global	-7	-	-39	-3	-3
Total items affecting comparability	-23	-14	-86	-107	-59
Operating profit (EBIT)					
Segment Americas	54	71	231	-39	-27
Segment EMEA	234	214	803	548	678
Segment APAC	126	43	366	133	251
Segment Global	347	347	985	725	978
Total operating profit (EBIT)	762	676	2,385	1,366	1,880
Operating profit (EBIT) %					
Segment Americas	3.1%	5.7%	5.2%	-1.2%	-0.6%
Segment EMEA	13.5%	14.2%	14.7%	12.6%	12.1%
Segment APAC	24.5%	15.5%	25.9%	15.2%	19.1%
Segment Global	22.1%	24.5%	21.2%	20.4%	20.3%
Total operating profit (EBIT) %	13.7%	15.1%	14.9%	11.4%	11.6%
Financial income	1	0	12	6	7
Financial expenses	-104	-153	-323	-389	-538
Taxes	-179	-242	-544	-372	-897
Profit (loss) for the period	480	281	1,530	611	451

Previous periods have been restated according to the new segment structure.

NET SALES BY APPLICATION AREAS

SEK m	Q3 2021	Q3 2020	YTD 2021	YTD 2020	FY 2020
Segment Americas					
Food & Beverage	399	411	1,217	1,021	1,404
Climate	736	673	2,093	1,766	2,453
Power & Control	237	3	334	7	10
Other applications	352	171	809	419	580
Segment Americas net sales, external	1,724	1,258	4,454	3,212	4,447
Segment EMEA					
Food & Beverage	576	540	1,997	1,629	2,088
Climate	857	714	2,656	1,981	2,572
Power & Control	188	130	481	386	520
Other applications	112	130	328	354	449
Segment EMEA net sales, external	1,733	1,514	5,461	4,350	5,629
Segment APAC					
Food & Beverage	216	139	658	436	672
Climate	183	116	550	369	543
Power & Control	90	4	130	15	23
Other applications	27	21	77	61	76
Segment APAC net sales, external	516	280	1,415	880	1,315
Segment Global					
Food & Beverage	236	135	649	344	441
Climate	251	229	797	689	930
Power & Control	762	664	2,279	1,647	2,301
Other applications	323	385	919	870	1,143
Segment Global net sales, external	1,573	1,413	4,644	3,550	4,816
Net sales, external					
Food & Beverage	1,428	1,226	4,521	3,429	4,605
Climate	2,026	1,732	6,096	4,805	6,498
Power & Control	1,277	800	3,223	2,054	2,856
Other applications	814	707	2,134	1,702	2,248
Total net sales, external	5,545	4,466	15,974	11,993	16,207

Inter-segment sales were as follows.

SEK m	Q3 2021	Q3 2020	YTD 2021	YTD 2020	FY 2020
Segment Americas	42	35	118	137	169
Segment EMEA	91	83	286	233	309
Segment APAC	810	614	2,678	1,669	2,544
Segment Global	11	1	23	3	4
Eliminations	955	733	3,104	2,041	3,026

NOTE 5 | NET SALES BY SALES CHANNEL

SEK m	Q3	Q3	Change (%)		YTD	YTD	FY
	2021	2020	Rep.	Org. ⁽⁴⁾	2021	2020	2020
Net sales, external							
OEM	2,748	2,231	23%	17%	8,090	6,225	8,712
Distribution	678	451	50%	7%	1,997	1,377	1,734
Service and Aftermarket	2,119	1,783	19%	5%	5,887	4,393	5,762
Total net sales, external	5,545	4,466	24%	11%	15,974	11,993	16,207

⁽⁴⁾Net sales growth excluding acquisitions/divestments and currency translation effects.

NOTE 6 | ITEMS AFFECTING COMPARABILITY

SEK m	Q3	Q3	YTD	YTD	FY
	2021	2020	2021	2020	2020
Global restructuring program	-17	-14	-51	-98	-116
Other	-6	0	-35	-9	57
Total	-23	-14	-86	-107	-59

“Other” FY 2020 includes a gain of SEK 66 m related to sale of fixed assets.

“Other” YTD 2021 includes major transaction costs related to acquisitions.

The table below specifies items affecting comparability by function and other operating income and expenses. Previous periods have been restated in line with Company communication on March 15, 2021. Logistic costs have moved from Sales expenses to Cost of goods sold and Product development have moved from Cost of goods sold to Research & development expenses.

Global restructuring program	Q3	Q3	YTD	YTD	FY
SEK m	2021	2020	2021	2020	2020
Cost of goods sold	-19	-13	-50	-72	-80
Sales expenses	1	-1	-1	-2	-3
Administrative expenses	1	-2	0	-4	-9
Research and development expenses	0	1	0	-	-4
Other operating income and expenses	1	1	-	-19	-21
Total	-17	-14	-51	-98	-116

Other	Q3	Q3	YTD	YTD	FY
SEK m	2021	2020	2021	2020	2020
Cost of goods sold	-	-	-	-	-
Sales expenses	-	-	-	-	-
Administrative expenses	-	-	-	-	-
Research and development expenses	-	-	-	-	-
Other operating income and expenses	-6	-	-35	-9	57
Total	-6	-	-35	-9	57

Total	Q3	Q3	YTD	YTD	FY
SEK m	2021	2020	2021	2020	2020
Cost of goods sold	-19	-13	-50	-72	-80
Sales expenses	1	-1	-1	-2	-3
Administrative expenses	1	-2	0	-4	-9
Research and development expenses	0	1	0	-	-4
Other operating income and expenses	-5	1	-35	-28	36
Total	-23	-14	-86	-107	-59

NOTE 7 | AMORTIZATION OF ACQUISITION-RELATED INTANGIBLE ASSETS BY FUNCTION

The table below specifies amortization of acquisition-related intangible assets by function and other operating income and expenses.

SEK m			Amortization of Customer Relationship Assets		Amortization of Technology	Amortization of intellectual property	Total
			Amortization Trademarks				
Cost of goods sold							
	Q3	2021	-	-	-12	-6	-18
	Q3	2020	-	-	-11	-6	-17
	YTD	2021	-	-	-34	-18	-52
	YTD	2020	-	-	-34	-17	-51
	FY	2020	-	-	-45	-23	-68
Sales expenses							
	Q3	2021	-20	-57	-	-	-76
	Q3	2020	-12	-44	-	-	-56
	YTD	2021	-43	-150	-	-	-193
	YTD	2020	-37	-138	-	-	-174
	FY	2020	-48	-181	-	-	-228
Total Amortization of acquisition-related intangible assets							
	Q3	2021	-20	-57	-12	-6	-94
	Q3	2020	-12	-44	-11	-6	-73
	YTD	2021	-43	-150	-34	-18	-245
	YTD	2020	-37	-138	-34	-17	-226
	FY	2020	-48	-181	-45	-23	-296

NOTE 8 | RIGHT-OF-USE ASSETS

Right-of-use assets information is specified below:

Total depreciation and amortization of SEK 226 m (191) includes depreciation of right-of-use assets of SEK -56 m (-41) in the third quarter of 2021.

Depreciation & amortization	Q3	Q3	YTD	YTD	FY
SEK m	2021	2020	2021	2020	2020
Depreciation and amortization	-226	-191	-619	-601	-789
Add back depreciation related to right-of-use assets	56	41	152	133	179
Total	-170	-150	-467	-469	-610

Right-of-use assets	Sep 30,	Sep 30,	Dec 31,
SEK m	2021	2020	2020
Buildings	720	480	591
Machinery, equipment and other technical installations	44	40	39
Total	765	520	630

NOTE 9 | TRANSACTIONS WITH RELATED PARTIES

No transactions between Dometic and related parties that have significantly affected the company's position and earnings took place during the first nine months 2021.

NOTE 10 | ACQUISITIONS AND DIVESTMENTS

Announced acquisitions Jan-Sep 2021

Acquisition	Date of announcement	Included and controlled from	Segment	Previous year net sales⁽¹⁾	Number of employees⁽¹⁾
Twin Eagles	Feb 2	Feb 18	Global	34 MUSD	130
Valterra	April 22	May 25	Americas	94 MUSD	550
Enerdrive	May 18	June 1	APAC	28 MAUD	45
Front Runner	May 20	Aug 3	EMEA	35 MUSD	320
Zamp Solar	May 26	May 26	Americas	14 MUSD	65
Büttner Elektronik	July 2	July 2	EMEA	13 MEUR	17
Cadac International	Sept 16	TBC ⁽²⁾	EMEA	17 MEUR	40
Igloo	Sept 17	TBC ⁽²⁾	Global	401 MUSD	1,100

⁽¹⁾ Annual net sales and number of employees as disclosed in the press release when announced.

⁽²⁾ Not completed, expected closing during the fourth quarter 2021.

Acquisitions

2021

The purchase price paid amounts to SEK 2,784 m on a debt and cash free basis excluding potential earn-out elements. The total purchase price amounts to SEK 3,967 m.

In the purchase price allocation below, calculation of intangible assets and goodwill are only preliminary. The purchase price allocation for acquisitions are finalized no later than one year after the acquisition is made.

Goodwill is justified by customer relationships, market position and new future technologies. Acquisition-related costs in the consolidated income statement for the first nine months amount to SEK 29 m.

The proportion of equity in all acquired companies are 100%. YTD 2021 the combined acquisitions have affected consolidated net sales from the date of the acquisitions by SEK 995 m and operating profit before i.a.c. by SEK 160 m.

Twin Eagles

Dometic has acquired Twin Eagles, a leading US manufacturer of freestanding and built-in-grills and outdoor kitchen solutions for the Residential Outdoor market. The acquisition strengthens Dometic's offering in the fast-growing Residential Outdoor area in North America.

Valterra Products

Dometic has acquired Valterra Products, a leading North American provider of service and aftermarket products to the RV and CPV industries, including solar power solutions. The acquisition of Valterra broadens Dometic's position in Service and Aftermarket through new products, a broader distribution network and strengthened market presence.

Enerdrive

Dometic has acquired Enerdrive, an Australian-based provider of mobile power products for the outdoor market. The acquisition of Enerdrive strengthens Dometic's offering of mobile power products, including solar power solutions, in the Pacific region.

Zamp Solar

Dometic has acquired Zamp Solar, a leading North American manufacturer of innovative and high-quality mobile solar power solutions for the outdoor market. The acquisition of Zamp Solar broadens Dometic's position in the fast-growing market for mobile solar power solutions.

Büttner Elektronik GmbH

Dometic has acquired Büttner Elektronik, a Germany based provider of mobile power solutions for the outdoor market. The acquisition strengthens Dometic's offering of mobile power products, including solar power solutions, for the European outdoor market.

Front Runner Vehicle Outfitters

Dometic has acquired Front Runner Vehicle Outfitters, a global provider of high-quality products for the outdoor market headquartered in South Africa. The acquisition strengthens Dometic's product offering and distribution network for the vehicle based outdoor market.

Effect on group cash flow

Effect on group cash flow amounts to SEK -2,672 m.

Purchase price allocation,

preliminary	SEK m
Trademarks and tradenames	100
Other intangible assets	809
Tangible assets	86
Right-of-use assets	59
Other non-current assets	3
Operating assets	754
Cash and cash equivalents	112
Provisions and other non-current liabilities	-70
Leasing liabilities, long- and short-term	-59
Operating liabilities	-223
Fair value of net assets	1,571
Goodwill	2,396
Purchase price	3,967
Consideration transferred	-2,784
Cash and cash equivalents in acquired companies	112
Cash flow effect on Group's cash and cash equivalents at the acquisition	-2,672

2020

Dometic did not make any acquisitions or divestments in 2020.

NOTE 11 | SIGNIFICANT EVENTS AFTER THE PERIOD

Peter Kjellberg, Chief Marketing Officer, has decided to leave Dometic for another external assignment.

There have been no other significant events that have impacted the financial reporting after the balance sheet date.

RECONCILIATION OF NON-IFRS MEASURES TO IFRS (ALTERNATIVE PERFORMANCE MEASURES)

Dometic presents some financial measures in this interim report, which are not defined by IFRS. The company believes that these measures provide valuable additional information to investors and management for evaluating the company's financial performance, financial position and trends in the company's operations. It should be noted that these measures, as defined, may not be comparable to similarly titled measures used by other companies. These non-IFRS measures should not be considered as substitutes for financial reporting measures prepared in accordance with IFRS. See Dometic's website www.dometicgroup.com for the detailed reconciliation.

Core working capital	Consists of inventories and trade receivables less trade payables.
EBITDA	Operating profit (EBIT) before Depreciation and Amortization. Depreciation also includes depreciation of right-of-use assets in accordance with IFRS 16 Leases.
EBITDA margin	EBITDA divided by net sales.
Leverage	Net debt excluding pensions, leasing and accrued interest in relation to EBITDA before items affecting comparability and including acquisitions proforma. Any cash deposits with tax authorities are treated as cash in leverage calculation.
Net debt	Total borrowings including pensions and accrued interest less cash and cash equivalents.
Operating cash flow	Cash flow from operations after investments in fixed assets excluding income tax paid. Paid interest/received interest is a part of the net cashflow of financing.
Organic growth	Sales growth excluding acquisitions/divestments and currency translation effects. Quarters are calculated at comparable currency, applying the latest period average rate.
RoOC – Return on Operating Capital	Operating profit (EBIT) divided by operating capital. Based on the operating profit (EBIT) for the four previous quarters, divided by the average operating capital for the previous four quarters, excluding goodwill and trademarks for the previous quarters.

DEFINITIONS AND KEY RATIOS

% audited spend in LCC	Percentage of spend of direct material suppliers in low-cost countries, that has been audited during the last two years.
% female managers	Percentage of female managers in the company at the end of each period, with one quarter delay in reporting.
Capital expenditure	Expenses related to the purchase of tangible and intangible assets.
CO₂ ton / net sales SEK m	CO ₂ emissions from own operations (scope 1 and 2) divided by currency adjusted net sales. Rolling 12 months with one month delay in reporting. Scope 1 = energy from fuel combustion used at operation sites (factories, warehouses, distribution centers), Scope 2 = electricity and district heating used at operation sites. (excl M&A)
EPS – Earnings per share	Net profit for the period divided by average number of shares.
FY 2020	Financial Year ended December 31, 2020.
i.a.c. – items affecting comparability	Items affecting comparability are events or transactions with significant financial effects, which are relevant for understanding the financial performance when comparing profit (loss) for the current period with previous periods. Items included are for example restructuring programs, expenses related to major revaluations, gains and losses from acquisitions or disposals of subsidiaries, or major transaction costs related to mergers and acquisitions.
Interest-bearing debt	Liabilities to credit institutions plus liabilities to related parties plus provisions for pensions.
LTIFR	Lost Time Injury Frequency Rate. Work related accidents with lost time ≥ 1 day per million working hours. Rolling 12 months with one-month delay in reporting.
LTM	Last twelve months.
Net profit	Profit (loss) for the period.
OCI	Other Comprehensive Income.
OEM	Original Equipment Manufacturers.
Operating capital excluding goodwill and trademarks	Interest-bearing debt plus equity less cash and cash equivalents, excluding goodwill and trademarks.
Operating profit (EBIT)	Operating profit (EBIT) before financial items and taxes.
Operating profit (EBIT) margin	Operating profit (EBIT) divided by net sales.
Product development costs	Research and development costs including capitalized spend.
Q3 2021	July to September 2021 for Income Statement.
Q3 2020	July to September 2020 for Income Statement.
RoOC	Return on Operating Capital, excluding goodwill and trademarks.
Working capital	Core working capital plus other current assets less other current liabilities and provisions relating to operations.
YTD 2021	Year to date. January to September 2021 for Income statement.
YTD 2020	Year to date. January to September 2020 for Income statement.

PRESENTATION OF THE INTERIM REPORT

Analysts and media are invited to participate in a telephone conference at 10.00 (CEST), October 22, 2021, during which President and CEO, Juan Vargues and CFO, Stefan Fristedt, will present the report and answer questions. To participate in the webcast/telephone conference, please dial in five minutes prior to the start of the conference call. The webcast URL and presentation are available at www.dometicgroup.com.

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This information is information that Dometic Group AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 08:00 CEST on October 22, 2021.

This document is a translation of the Swedish version of the interim report. In the event of any discrepancy, the Swedish wording shall prevail.

ABOUT DOMETIC

Dometic is a global market leader in the mobile living industry. Millions of people around the world use Dometic products in outdoor, residential, and professional applications. Our motivation is to create smart, sustainable, and reliable products with aspirational design for an outdoor and mobile lifestyle in the areas of Food & Beverage, Climate, Power & Control, and Other Applications. Dometic employs approximately 7,700 people worldwide, had net sales of SEK 16.2 billion in 2020 and is headquartered in Stockholm, Sweden.

DISCLAIMER

Some statements herein are forward-looking and the actual outcome could be materially different. In addition to the factors explicitly commented upon, the actual outcome could be materially affected by other factors, (a) changes in economic, market and competitive conditions, (b) success of business and operating initiatives, (c) changes in the regulatory environment and other government actions, (d) fluctuations in exchange rates and (e) business risk management.

FINANCIAL CALENDAR

November 30, 2021

January 27, 2022

April 13, 2022:

April 28, 2022:

July 15, 2022:

October 26, 2022:

Capital Markets Update

Year-end report 2021

Annual General Meeting

Interim report for the first quarter 2022

Interim report for the second quarter 2022

Interim report for the third quarter 2022