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# REPORT ON THE FIRST QUARTER 2016

## Q1: 5% organic growth and 17 % improved operating profit

- Net sales for the first quarter 2016 totaled SEK 2,999 million (2,875), an increase of 4%, of which 5% was organic growth.
- Operating profit (EBIT) before items affecting comparability amounted to SEK 400 million (366), representing a margin of 13.3% (12.7%). Excluding the Medical division, which was divested in March 2015, the margin in Q1 2015 was 12.0%.
- Operating cash flow totaled SEK -102 million (37).
- The net result for the first quarter was SEK 295 million (161).
- Earnings per share: SEK 1.00

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## CEO, ROGER JOHANSSON COMMENTS

### IMPROVED MARGINS IN AMERICAS AND EMEA

“In the first quarter 2016 we delivered organic sales growth of 5% and an improved underlying EBIT margin, from 12.0% to 13.3% (excluding Medical).

Our focus on cost efficiency remains an important profitability driver, and the margin improvement that we saw in seven of our eight businesses is a result of this.

Globally the RV markets continue to show strong momentum, especially in Americas and Europe. We can conclude that the outlook for the RV market remains positive while the truck market, in particular the US, is under pressure. In light of our current performance and conditions in our markets, we remain confident for the rest of 2016.”

### PRESENTATION OF THE INTERIM REPORT

Analysts and media are invited to participate in a telephone conference on April 25, 2016, at 10.00 (CET), during which President and CEO, Roger Johansson and CFO, Per-Arne Blomquist, will present the report and answer questions. To participate in the webcast/telephone conference, please dial in five minutes prior to the start of the conference call:

Sweden: + 46 8 566 426 92  
UK: + 44 203 008 98 07  
US: + 1 855 831 59 46

The interim report, webcast url and results presentation can be found at [www.dometicgroup.com](http://www.dometicgroup.com).

*DOMETIC GROUP discloses the information provided herein pursuant to the Securities Act and/or the Financial Instruments Trading Act. The information was submitted for publication at 08.00 CET on April 25.*

## FOR FURTHER INFORMATION, PLEASE CONTACT

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## **ABOUT DOMETIC GROUP**

Dometic is a global market leader in branded solutions for mobile living in the areas of Climate, Hygiene & Sanitation and Food & Beverage. Dometic operates in the Americas, EMEA and Asia Pacific, providing products for use in recreational vehicles, trucks and premium cars, pleasure and workboats, and for a variety of other uses. Dometic offer products and solutions that enrich people's experiences away from home, whether in a motorhome, caravan, boat or a truck. Our motivation is to create smart and reliable products with outstanding design. We operate 22 manufacturing/assembly sites in nine countries, sell our products in approximately 100 countries and manufacture approximately 85% of products sold in-house. We have a global distribution and dealer network in place to serve the aftermarket. Dometic employs approximately 6,500 people worldwide, had net sales of SEK 11.5 billion in 2015 and is headquartered in Solna, Sweden.