Q2 2015



Solna, July 17, 2015

REPORT ON THE SECOND QUARTER 2015



Second quarter

- Net sales for the second quarter totaled SEK 3,202 million (2,450), an increase of 31%, of which 5% was organic growth, 15% acquisitions and 11% currencies
- EBIT before items affecting comparability amounted to SEK 484 million (343), representing a margin of 15.1% (14.0%).
- Operating cash flow totaled SEK 342 million (287).
- The net result for the second quarter was SEK 198 million (-441).
- Buy back of PIK of SEK 284 million and amortization of Senior B loans of SEK 392 million.

First half of the year

- Net sales for the first half of the year totaled SEK 6,077 million (4,451) an increase of 37%, of which 7% was organic growth, 18% acquisitions and 12% currencies.
- EBIT before items affecting comparability amounted to SEK 850 million (598), representing a margin of 14% (13.4%).
- Operating cash flow totaled SEK 379 million (234).
- The net result for the first six months was SEK 359 million (-442).

FINANCIAL OVERVIEW (SUMMARY CONSOLIDATED FINANCIAL INFORMATION)

	Q2	Q2	H1	H1	LTM	FY
SEK million	2015	2014	2015	2014	2015	2014
Net sales	3,202	2,450	6,077	4,451	10,432	8,806
EBITDA	536	373	1,031	671	1,503	1,143
% of net sales	16.7%	15.2%	17.0%	15.1%	14.4%	13.0%
EBITDA before i.a.c.	557	391	995	689	1,530	1,224
% of net sales	17.4%	15.9%	16.4%	15.5%	14.7%	13.9%
EBIT	463	325	886	580	1,243	937
% of net sales	14.5%	13.3%	14.6%	13.0%	11.9%	10.6%
EBIT before i.a.c.	484	343	850	598	1,270	1,018
% of net sales	15.1%	14.0%	14.0%	13.4%	12.2%	11.6%
Net result	198	-441	359	-442	-43	-844
Operating cash flow ⁽¹⁾	342	287	379	234	1,132	987
Core working capital	2,584	2,245	2,584	2,245	2,584	2,192
Capital expenditure	-74	-34	-130	-86	-235	-191
RoOC	49%	53%	47%	40%	33%	26%

⁽¹⁾Operating cash flow after investments in fixed assets and excluding income tax paid.



CEO'S COMMENTS

SOLID QUARTER WITH INCREASED SALES AND **IMPROVED MARGINS**

increased sales and improved earnings in initiatives and SG&A in EMEA is in line with set essentially all businesses worldwide. Both EMEA targets. The integration of Atwood in the USA is and Americas showed growth of 49% and 20% also progressing as planned and the new respectively in EBIT in constant currency.

The RVOEM markets grew in all three regions during the quarter compared with 2014 and we are maintaining our leading positions in all relevant markets. The RV market in EMEA reported a 9% On June 18, Standard & Poor's upgraded Dometic increase in registrations over the past three Group one notch, to B, with stable outlook. The months. Sales in the RV aftermarket continue to upgrade reflects S&P's assessment of Dometic's increase in EMEA and Americas and were a improved business risk profile, stemming from its significant contributor to the improved earnings. efforts to enhance product quality and operating The marine business also performed well globally efficiency, especially in Europe. in the quarter.

The Asia Pacific region is displaying more modest development both in the second quarter as well as in the first half of the year. Our major markets in the region, Australia and New Zealand, are performing well in terms of sales, but results were negatively impacted due to currency effects on imported goods.

Given the weakening of the Euro we had to adjust pricing levels primarily in the EMEA aftermarket. This has now been done selectively in the aftermarkets in Australia as well.

Dometic Group delivered a second quarter with We are following through on our efficiency organization in Americas is already well established and focusing on adding value for customers, in part by realizing synergies identified with the acquisition.

All in all we report solid margin improvements and we are continuing to focus on growth and operational improvements in order to further strengthen the company.

Roger Johansson President and CEO



	Q2	Q2		ange (%)	H1	H1	Cha	nge (%)	LTM	FY
SEK million	2015	2014	Rep.	Adj. ⁽¹⁾	2015	2014	Rep.	Adj. ⁽¹⁾	2015	2014
Americas	1,564	884	77%	42%	2,950	1,594	85%	49%	4,751	3,395
EMEA	1,337	1,213	10%	7%	2,471	2,197	12%	8%	4,235	3,961
Asia Pacific	302	283	7%	-2%	588	528	11%	1%	1,191	1,131
Medical Systems (2)	0	70	n/a	n/a	69	132	-48%	-50%	256	319
Total Sales	3,202	2,450	31%	17%	6,077	4,451	37%	22%	10,432	8,806
Americas	239	127	88%	20%	381	205	86%	32%	554	378
EMEA	176	137	28%	49%	303	223	36%	45%	368	287
Asia Pacific	69	62	11%	-7%	137	133	4%	-20%	266	261
Medical Systems	0	17	n/a	n/a	28	37	-24%	34%	82	91
Total EBIT	484	343	41%	22%	850	598	42%	22%	1,270	1,018

1) Represents change in comparable currency. 2) Medical Systems was divested in Q1-2015

FINANCIAL SUMMARY OF THE SECOND QUARTER

Net sales in the three months ending June 30, 2015, totaled SEK 3,202 million, representing an increase of 31 percent compared with SEK 2,450 million in the three months ending June 30, 2014. Adjusted for currency movements and acquired and divested units, net sales rose 5%. EMEA and Americas report higher sales, while APAC shows declining sales in comparable currency.

EBIT totaling SEK 484 million in Q2 2015 before items affecting comparability displayed a 41% increase compared with SEK 343 million in Q2 2014. Americas excluding Atwood and EMEA report strengthened EBIT in the quarter, while APAC experienced a weaker development compared with the same period last year. The Medical division was divested in Q1 2015.

Items affecting comparability, SEK -21 million, consist of costs for the integration of Atwood and some costs relating to last year's fire in Filakovo.

Financial items include, in addition to interest expenses, revaluation of loans due to currency changes and hedge accounting of net investments in foreign operations. In Q2 2014 there was a negative impact from the revaluation of loans and SEK 275 million of costs for redemption and write off of capitalized expenses related to the old PIK note. Leverage in Q2 2015 was 5.8x vs 6.9x in Q2 2014.

Taxes totaled SEK 115 million. The main reason for the increase compared with last year is increased operating profit. Tax charge rate was 24.8% vs 26.2% in Q2 2014.

Operating cash flow of SEK 342 million was higher than in the same quarter of last year, SEK 287 million, primarily as a result of the higher EBITDA.



Net profit of SEK 198 million compared with a net loss of SEK -441 million in Q2 2014.





AMERICAS

	Q2	Q2	Chang		H1	H1	Chang		LTM	FY
SEK million	2015	2014	Rep.	Adj. ⁽¹⁾	2015	2014	Rep.	Adj. ⁽¹⁾	2015	2014
Net sales	1,564	884	77%	42%	2,950	1,594	85%	49%	4,751	3,395
EBIT	239	127	88%	20%	381	205	86%	32%	554	378

1) Represents change in comparable currency.

QUARTERLY NET SALES AND EBIT

Americas, which accounted for 49 percent of sales in Q2 2015, reported net sales of SEK 1,564 million. This represents a sales increase of 77 percent compared with Q2 2014. Atwood sales of SEK 431 million are included in Q2 2015.

EBIT of SEK 239 million was 88% higher than last year. The addition of Atwood impacted positively on EBIT, and the underlying result also experienced a positive margin development.

Americas markets

In the US, growth in the volume of RV shipments from OEM manufacturers to dealers is continuing, albeit at a slower pace. The past three months displayed 5% growth, while the first quarter grew by 8% and 2014 full-year posted growth of 11%. The slowdown is seasonal, and dealers are managing their inventory levels without carrying any extra stock.

In the power boat market, there was some softness in cruisers under 30 feet, and it was flat for boats between 30-40 feet. Yachts over 40 feet, where we have the greatest content, continue to outpace the rest of the market by showing double digit growth.

Sales by business area

Sales for Q2 in Americas, including Atwood, were split 68 percent OEM and 32 percent AM.

Sales in the RV business area increased on the back of growth in both the OEM and Aftermarket channels. OEM development was dampened by negative price development in some product categories. Sales in the Aftermarket channel were positively affected by higher sales of air conditioners in the warm summer. The addition of Atwood increased the share of sales in the RV business area.

In the Marine business area, sales were higher than in Q2 2014, due to strong growth in both the OEM and Aftermarket channels. Air conditioners continue to drive the positive trend in Aftermarket.

Sales in the CPV business area showed strong development in the OEM channel and softer sales in the Aftermarket channels. Growth in the OEM channel was mainly generated by higher sales of truck refrigerators and Thermo electric cup holders.

The Retail business area and the Lodging business area declined in the quarter compared with the same period last year.



SALES Split AM/OEM





EMEA

	Q2	Q2	Change	e (%)	H1	H1	Chang	e (%)	LTM	FY
SEK million	2015	2014	Rep.	Adj.	2015	2014	Rep.	Adj ⁽¹⁾	2015	2014
Net sales	1,337	1,213	10%	7%	2,471	2,197	12%	8%	4,235	3,961
EBIT	176	137	28%	49%	303	223	36%	45%	368	287

1) Represents change in comparable currency.

QUARTERLY NET SALES AND EBIT

EMEA, which represented 42 percent of sales in Q2 2015, reported net sales of SEK 1,337 million. This equates to a sales increase of 10 percent, compared to Q2 2014.

EBIT of SEK 176 million represented an increase of 28% compared with last year. Stable margins combined with tight cost control are the main reasons for the improved earnings margin.

EMEA markets

RV registrations in the larger European markets continued to increase in the second quarter as well. Growth in the past three months amounted to 9% compared with the same period last year, vs. growth of 11% in Q1. For the first half of the year, almost all of the largest countries in Europe showed a higher number of registrations than last year. This can be compared with the flat development for full-year 2014.

Heavy truck registrations in the past three months increased compared with the same period last year. The first half of the year saw a similar trend.

Sales by business area

Sales for Q2 in EMEA were split 44 percent OEM and 56 percent AM.

Sales in the RV business area rose in the quarter, in both the OEM and Aftermarket channels. This growth was mainly driven by the underlying market development.

The Marine business area showed growth in sales in both OEM and AM. Growth in OEM was mainly attributable to continued healthy growth in projects in France and Italy. Also the UK market showed signs of recovery despite developments. unfavorable currency The increase in the AM channel is mainly due to sales growth in Italy and France.

In the CPV business area, sales increased in both the OEM and Aftermarket channels, mainly as a consequence of strong sales of roof top air conditioners.

The Lodging business area had a strong guarter with several new projects, which boosted sales compared with last year. The Retail business area declined.

OEM

44%

(42%)





Asia Pacific

	Q2	Q2	Chang	e (%) ₍₁₎	H1	H1	Chang	je (%)	LTM	FY
SEK million	2015	2014	Rep.	Adj.	2015	2014	Rep.	Adj. ⁽¹⁾	2015	2014
Net sales	302	283	7%	-2%	588	528	11%	1%	1,191	1,131
EBIT	69	62	11%	-7%	137	133	4%	-20%	266	261

1) Represents change in comparable currency.

QUARTERLY NET SALES AND EBIT

APAC, which accounted for 9 percent of sales in Q2 2015, reported net sales of SEK 302 million. This corresponds to a sales increase of 7 percent compared with Q2 2014.

EBIT of SEK 69 million represented an increase of 11% on last year. The improvement in margins compensated for slightly higher costs, resulting in a higher earnings margin.

APAC markets

Statistics on Australian domestic RV production showed an increase of almost 6% in the past three months, compared with the same period last year.

Sales by business area

Sales for Q2 in APAC were split 46 percent OEM and 54 percent AM.

In the RV business area, sales rose in the quarter, with growth in the Aftermarket channel but a softer development in the OEM channel. However, we are basically maintaining our position in the RV Sector. In the Aftermarket channel we have launched new awnings from our European factory.

In the Marine business area, overall sales declined, with OEM decreasing and Aftermarket showing growth. The growth in the Aftermarket channel is mainly attributable to increased sales efforts in the region, including Australia.

The CPV business area recorded higher sales, with strong sales development in the Aftermarket channel, while the OEM channel decreased. The OEM decline is mainly due to a dip in demand in China, while the Aftermarket growth is from expanded distribution in Australia.

The Lodging business area saw a decline in sales, mainly due to the timing of projects in China and South East Asia.

The Retail business area showed sales growth, generated by higher sales outside China.



SALES Split AM/OEM



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QUARTERLY FINANCIAL STATEMENTS CONSOLIDATED INCOME STATEMENT (UNAUDITED)

	Q2	Q2	H1	H1	LTM	FY
SEK million	2015	2014	2015	2014	2015	2014
Net sales	3,202	2,450	6,077	4,451	10,432	8,806
Cost of goods sold	-2,216	-1,685	-4,265	-3,060	-7,331	-6,126
Gross Profit	986	765	1,812	1,391	3,101	2,680
Sales expenses	-362	-316	-708	-589	-1,356	-1,237
Administrative expenses	-123	-103	-242	-209	-454	-421
Other operating income and expenses	0	-3	22	5	23	6
Items affecting comparability	-21	-18	36	-18	-27	-81
Amortization of customer relationship	-17	-	-34	-	-44	-10
Operating profit	463	325	886	580	1,243	937
Financial income	1	0	1	1	2	2
Financial expenses	-151	-681	-358	-916	-1,104	-1,662
Loss from financial items	-150	-681	-357	-915	-1,102	-1,660
Profit (loss) before income tax	313	-356	529	-335	141	-723
Taxes	-115	-85	-170	-107	-184	-121
Profit (loss) for the period	198	-441	359	-442	-43	-844
Profit (loss) for the period attributable to owners of the parent	198	-441	359	-442	-43	-844

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

SEK million	Q2 2015	Q2 2014	H1 2015	H1 2014	LTM 2015	FY 2014
Profit (loss) for the period	198	-441	359	-442	-43	-844
Other comprehensive income						
Items that will not be reclassified subsequently to profit or loss:						
Remeasurements of defined benefit pension plans, net	1	0	3	0	-72	-75
	1	0	3	0	1	-75
Items that may be reclassified subsequently to profit or loss:						
Cash flow hedges	-3	12	3	9	40	46
Gains/losses from hedges of net investments in foreign operations, net of tax	106	-	-55	-	-55	
Currency translation differences	-419	405	102	408	823	1,129
	-316	417	50	417	808	1,175
Other comprehensive income for the period	-315	417	53	417	736	1,100
Total comprehensive income for the period	-117	-24	412	-25	693	256
Total comprehensive income for the period attributable to owners of the parent	-117	-24	412	-25	693	256



QUARTERLY FINANCIAL STATEMENTS CONSOLIDATED BALANCE SHEET (UNAUDITED)

	30 June	30 June	31 Dec
SEK million	2015	2014	2014
Assets			
Non-current assets			
Intangible assets	13,045	10,779	13,322
Tangible assets	1,587	1,368	1,629
Deferred tax assets	107	138	180
Other non-current assets	93	38	87
Total non-current assets	14,832	12,323	15,218
Current assets			
Inventories	2,190	1,723	2,020
Trade receivables	1,405	1,271	924
Receivables related parties	22	22	22
Current tax assets	4	16	12
Other current assets	279	190	188
Prepaid expenses and accrued income	107	68	93
Cash and cash equivalents	462	475	592
Total current assets	4,469	3,765	3,851
TOTAL ASSETS	19,301	16,088	19,069
EQUITY	6,871	5,164	6,459
LIABILITIES			
Non-current liabilities			
Liabilities to credit institutions	8,775	7,813	9,396
Deferred tax liabilities	524	517	536
Provisions for pensions	501	375	503
Other provisions	113	101	110
Total non-current liabilities	9,913	8,806	10,545
Current liabilities			
Liabilities to credit institutions	72	282	85
Trade payables	1,010	749	753
Current tax liabilities	215	193	156
Advance payments from customers	19	11	15
Derivatives	14	22	22
Other provisions	238	195	192
Other current liabilities	209	155	148
Accrued expenses and prepaid income	740	511	694
Total current liabilities	2,517	2,118	2,065
TOTAL EQUITY AND LIABILITIES	19,301	16,088	19,069

QUARTERLY FINANCIAL STATEMENTS CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

	Attributable to owners of the parent						
SEK million	Share capital	Other reserves	Retained earnings	Total equity			
Opening balance 2014-01-01	1	-78	5,266	5,189			
Profit for the period			-442	-442			
Other comprehensive							
Remeasurements of defined benefit pension plans, net			0	0			
Cash flow hedges, net of tax		9		9			
Gains/losses from hedges of net investments in foreign operations, net of tax		-		-			
Exchange differences on translating foreign operations		408		408			
Total comprehensive income		417	-442	-25			
Transaction with owners							
Shareholder's contribution				-			
Total transactions with owners							
Closing balance 2014-06-30	1	339	4,824	5,164			

	Attributable to owners of the parent							
SEK million	Share capital	Other reserves	Retained earnings	Total equity				
Opening balance 2015-01-01	1	1,097	5,361	6,459				
Profit for the period			359	359				
Other comprehensive								
Remeasurements of defined benefit pension plans, net of tax			3	3				
Cash flow hedges, net of tax		3		3				
Gains/losses from hedges of net investments in foreign								
operations, net of tax		-55		-55				
Exchange differences on translating foreign operations		102		102				
Total comprehensive income		50	362	412				
Transaction with owners								
Shareholder's contribution				-				
Total transactions with owners								
Closing balance 2015-06-30	1	1,147	5,723	6,871				

QUARTERLY FINANCIAL STATEMENTS CONSOLIDATED CASH FLOW (UNAUDITED)

	Q2	Q2	H1	H1	FY
SEK million	2015	2014	2015	2014	2014
Cash flows from operations					
Operating profit	463	325	886	580	937
Depreciation and amortization	73	48	145	91	206
Adjustment for result from sale of subsidiaries	3	-	-84	_	-
Adjustments for other non-cash items	-1	36	-22	51	47
Changes in working capital					
Changes in inventories	-21	65	-186	-101	55
Changes in accounts receivables	-73	-193	-539	-465	19
Changes in accounts payables	-89	11	249	150	-37
Changes in other working capital	61	29	60	14	-49
Income tax paid	-31	-24	-35	-153	-238
Net cash flow from operations	385	297	474	167	940
Cash flow from investments					
Acquisitions	-2	-	-10	_	-2,210
Investments in fixed assets	-74	-34	-130	-86	-191
Proceeds from sale of fixed assets	0	1	1	1	12
Proceeds from sale of subsidiaries	-13	-	658	_	-
Other investing activities	-1	0	0	0	0
Net cash flow from investments	-90	-33	519	-85	-2,389
Cash flows from financing					
Shareholder's contribution	-	_	-	_	1,014
Changes in borrowings	-723	197	-760	314	1,237
Paid and received interest	-119	-155	-351	-219	-409
Other financing activities	-3	-251	-23	-255	-390
Net cash flow from financing	-845	-209	-1,134	-160	1,452
Cash flow for the period	-550	55	-141	-78	3
Cash and cash equivalents at beginning of period	1,024	405	592	539	539
Exchange differences on cash and cash equivalents	-12	15	11	14	50
Cash and cash equivalents at end of period	462	475	462	475	592

CONDENSED NOTES ASSOCIATED WITH QUARTERLY FINANCIAL STATEMENTS

PRESENTATION OF FINANCIAL INFORMATION

Some information included in this quarterly report, including certain market share data and industry data, including competitive information, are management estimates and, although some components of such estimates are based on information derived from our accounting-related internal control system, such estimates are not part of our financial statements and have not been reviewed by an outside consultant or expert.

Information relating to markets, market size, market share, market position, average prices and other industry data pertaining to our business contained in this report consists of estimates based on data reports compiled by professional organizations and analysts, on data from other external sources, on our knowledge of our sales and markets and on our own calculations based on such information. In many cases, there is no readily available external information (whether from trade associations, government bodies or other organizations) to validate market-related analyses and estimates, thus requiring us to rely on internally developed estimates. In respect of the presentation of estimates for addressable markets contained herein, such estimates are based on what we believe are the markets in Western Europe and the U.S. for the specific products that we produce. Those estimates are not, however, meant to represent the entire market related to the segments we serve or sub-categories in such segments but are intended to apply only to the specific categories we serve. Furthermore, any estimate of our market penetration is based on our estimate of the addressable market for our products divided by our sales with respect to such products. While we have compiled, extracted and reproduced market or other industry data from external sources, including third parties or industry or general publications, we have not independently verified the data. We cannot assure you of the accuracy and completeness of, and take no responsibility for, such data. Similarly, while we believe our internal estimates to be reasonable, they have not been verified by any independent sources, and we cannot provide assurance as to their accuracy.

In this interim report we include references to EBIT. EBIT measures are not based on IFRS or any other internationally accepted accounting principles, and you should not consider such items as an alternative to the corresponding IFRS measure. We believe that the presentation of these measures enhances an investor's understanding of the financial performance and our ongoing operations. EBIT measures are used by management to assess ongoing operating performance. In addition, we believe measures are commonly used by EBIT investors. These measures have important limitations as analytical tools and you should not consider them in isolation or as substitutes for analysis of our results as reported under IFRS.

ACCOUNTING POLICIES

Dometic Group AB (publ) applies International Financial Reporting Standards (IFRS), as adopted by the EU. This consolidated Interim Financial Report has been prepared in accordance with IAS 34 'Interim Financial Reporting'.

The accounting policies applied correspond to those described in the 2014 Annual Report, except for with respect to a number of minor amendments to existing standards and new interpretations that took effect on January 1, 2015. These are not judged to have any material effect on the Group's result from operations, or its financial position or disclosures. In addition Dometic Group applies hedge accounting for net investment in foreign operations from January 1, 2015.

For a detailed description of the accounting and valuation policies applied by the Group, see Notes 1, 2 and 4 in the 2014 Annual Report. The Annual Report is available at www.dometicgroup.com, under Investors.

FINANCIAL INSTRUMENTS

Dometic Group uses interest rate swaps to hedge senior facility term loans to move from a floating interest rate to a fixed interest rate. The Group also uses currency forward agreements to hedge part of its cash flow exposure.

The market value used to determine the fair value of financial instruments was determined using directly observable market data not listed on an active market (level 2). No transfers between levels of the fair value hierarchy have occurred.

The fair values of Dometic Group's derivative assets and liabilities were SEK 49 million (Q2 2014: SEK 1 million) and SEK 14 million (Q2 2014: SEK 22 million), respectively.

For financial assets and liabilities other than derivatives, fair value is assumed to be equal to the carrying amount.

SIGNIFICANT EVENTS

No significant events to report for the period.

TRANSACTIONS WITH RELATED PARTIES

No transactions between Dometic Group and related parties that have significantly affected the Company's position and earnings took place during Q2 2015.

RISKS AND UNCERTAINTIES

Dometic Group is a global company selling its products in almost 100 countries, and as such is exposed to a number of commercial and financial risks. Accordingly, risk management is an important process for Dometic Group in its work to achieve established targets.

The Dometic Group is subject to transaction risks at the time of purchasing and selling, as well as conducting financial transactions. Transaction exposure is primarily related to the currencies EUR, USD and AUD. As the majority of the Group's profit is made outside Sweden, the Group is also exposed to translational risks in all the major currencies.

Efficient risk management is an ongoing process conducted within the framework of business control, and is part of the ongoing review of operations and forward-looking assessment of operations.

Dometic Group's future risk exposure is assumed not to deviate from the inherent exposure associated with Dometic Group's ongoing business operations. For a more indepth analysis of risks, please refer to Dometic Group's Annual Report for 2014.

FORWARD-LOOKING STATEMENTS

Some of the statements made in this quarterly report may be considered to be forward-looking statements, such as those including the words "expect", "continue", "estimate", "believe", "project", "plan", "anticipate", "should", "could", "intend", "probability", "risk", "may", "target", "goal", "objective" and similar expressions or variations on such expressions. Such forwardlooking statements are not guarantees of future performance and involve risks and uncertainties. Our actual results may differ materially as a result of various factors.

Readers are cautioned not to place undue reliance on these forward-looking statements, which only refer to the date hereof. We are under no obligation to release publicly the result of any revisions to these forward-looking statements, which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in our business or strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.

SIGNIFICANT EVENTS AFTER THE END OF THE PERIOD

Liselotte Bergmark will join Dometic Group on August 17, 2015, as head of Group HR and a member of Group Management

The owners of Dometic are currently investigating the possibilities for an initial public offering of the Company. No decision has yet been made and the company will inform the market if and when any such decisions are made.



FINANCIAL CALENDAR

October 16, 2015 – Interim Report Third Quarter 2015.

CONTACT DETAILS

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DEFINITIONS

Operating Profit (EBIT): profit (loss) for the period before taxes and net finance items.

Operating Profit (EBIT) Margin: operating profit divided by net sales.

EBITDA: profit (loss) for the year before taxes, net finance items, amortization and depreciation.

EBITDA Margin: EBITDA divided by net sales.

Capital expenditure: expenses related to the purchase of tangible and intangible assets.

Core working capital: consists of inventories and trade receivables less trade payables.

Working capital: core working capital plus other current assets less other current liabilities and provisions relating to operations.

Operating capital: interest-bearing debt plus equity minus cash and cash equivalents, excluding goodwill and trademarks.

Operating cash flow: EBITDA +/- change in working capital less net capital expenditure.

ROOC - Return on Operating Capital: EBIT divided by operating capital.

i.a.c. – Items Affecting Comparability: represents income and expenses related to non-recurring events, occurring on an irregular basis and affecting comparability between the periods.

OCI: Other Comprehensive Income

RV: Recreational Vehicles

CPV: Commercial and Passenger Vehicles

OEM: Original Equipment Manufacturers

AM: Aftermarket

Q2 2015: April to June 2015 for Income Statement

Q2 2014: April to June 2014 for Income Statement

FY 2014: Financial Year ended 31 December 2014.

LTM 2015: Last Twelve Months, July 2014 to June 2015